

A TEAM

•Partners, men with a lot of field experience, and member of the FNAIM (France's chamber of chartered estate agents).



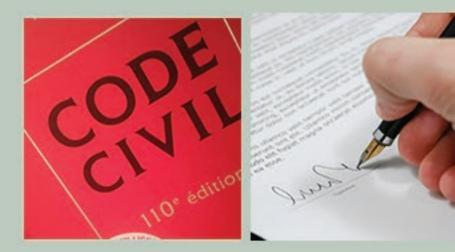
•At the head office, a solid team of collaborators.



• Efficient local agents located in every area.

• In this field, Cabinet LE NAIL is a reference, as can attest the numerous sollicitations we re- Notaires ceive from notaries, solicitors and civil parties all over France.

• Consultancy in terms of expertise and sale, technical and legal knowledge.



MONITORING AND REPORT

• Reports of visits



• Personalized advice and reporting on sales action tracking for exclusive mandates, performance measures through statistics.









ADAPTED MARKETING STRATEGY

• Complete files with high quality photos

• Enhance the properties through aerial photographs by drone

• Internet / social network / specialised magazines : high visibility of ads through



different national and international media and networks.

SALES FEE SCHEDULE :

Agent's fees du by the seller, unless otherwise agreed

Sale price inferior or equal to €500.000: Fixed price of €30.000 incl.VAT or to be agreed

Sale price between €500.001 and **€1.500.000**: 6 % incl.VAT of the price

Sale price superior to €1.500.000 : 6 % incl.VAT of the price for the part inferior or equal to €1.500.000 and 4.5 % incl.VAT for the price for the part superior to €1.500.000

> IN PARIS, ILE-DE-FRANCE, **URBAN SECTOR :**

Sale price below or equal to \in 500.000: Fixed price of €25.000€ incl.VAT.

> Sale price above €500.000 : 5 % incl.VAT of the price.

Expertise or valuation request : on quotation